



Q: QUINYX[®]

Happy workforce
Happy business

THE QUINYX STORY



ERIK FJELLBORG • FOUNDER / CEO

Quinyx - the cloud based, mobile first workforce management software that fuels growth for people and businesses in service industries - was founded by CEO, Erik Fjellborg, in 2005 when he was working as a student at McDonald's.

Flipping burgers, he saw first hand how his manager spent all his time on the phone trying to piece together employee schedules. It took up too much time, was inefficient and was unable to take into account the needs and wants of the employees.

After witnessing how difficult it was for managers to manually create and manage schedules, Erik built Quinyx, the market leading workforce management software, which transformed and radically improved the workforce management industry. McDonald's loved Erik's solution and became Quinyx' first customer.

Today, Quinyx helps some of the biggest companies in the world save time and money, improve their productivity and have a happy workforce - by improving their employee scheduling, communication, task-management and payroll integration.

With 700 customers worldwide, 7 million app logins every month, and 2.7 million shifts scheduled every month, Quinyx are one of the global leaders, pioneers, and true experts in the workforce management industry.

Now, Quinyx would like to help you revolutionise your workforce management, fuel your business growth and have a happy workforce...and a happy business.





QUINYX

Quinyx is a cloud-based, mobile first workforce management solution that helps businesses in service industries save money, save time and increase productivity with seamless scheduling, staffing, time reporting, communication and task management all in one place.



FREE UP YOUR TIME

Quickly create fair, reliable and intelligent schedules optimized to match your business practices. Reduce risk and schedule from the big picture through to individual employees. With smart scheduling you'll have happier employees, happier customers, and a happier business.



A GREAT EXPERIENCE, WHEREVER YOU ARE

Whether you're in the head office creating a schedule for your organization, or an employee clocking in via our app, Quinyx provides a seamless experience across desktop, mobile, and tablet. You'll love it and your employees will love it ... but don't just take our word for it - our mobile app is highly rated across app stores.



SAVE MONEY

Save money, free up time, and cut out errors with Quinyx' scheduling capabilities. You can create shifts based on employee skills and experience, or even around your businesses' busiest times, with the press of a button. With Quinyx you'll always have the right people, in the right place, at the right time.

A SELECTION OF OUR VERY HAPPY CUSTOMERS



RETURN ON INVESTMENT

By combining our knowledge and experience together with data from our systems and TechNavio Global Research, we have put together some high level statistics to demonstrate the returns you can expect to see after implementing Quinyx.

9h

9 HOURS SAVED EVERY WEEK

Your managers will get more than a day a week back on the time they save related to workforce management tasks.

6%

6% LESS PAYROLL ERRORS

Quinyx can automatically generate payroll files for most payroll systems, ensuring easily generated and accurate salary files with less errors.

12%

12% REDUCED EMPLOYEE COST

From managing absence more effectively to vacation being reported correctly, we have seen organizations save up to 12% of their employee cost by reclaiming manual errors.

100%

100% IMPROVED COMMUNICATION

Seamlessly message your workforce with important information, helping keep communications both secure and easy to follow. This way, your managers can easily communicate information to all employees, manage leave applications and fill shifts with short notice.

5%

5% INCREASE IN SALES

Happy employees mean happy customers. By improving the lives of your workforce and making them happier at work, you'll be empowering them to deliver a better customer experience which will increase your sales.

20%

20% INCREASE IN CUSTOMER FACING TIME

Your managers can use the time they save to spend more time with your customers ensuring they have a fantastic experience every time.

40%

40% INCREASED VISIBILITY

With the mobile app your staff can see exactly who is needed and when they are needed, how their absence will affect the shift and what extra work opportunities there might be. Your managers can see how all these things will affect the operations of the business and its profitability.

PERFORMANCE MEASURES

Once Quinyx is deployed and in everyday use we will help you measure the performance of your new system including:

- ✓ Hours saved when scheduling
- ✓ Staff cost
- ✓ Staff perception of effective communication
- ✓ Sales and the accuracy of your reporting
- ✓ Staff happiness and enthusiasm!

Please note that the figures above are calculated based on the current information available and understood by our Quinyx team. These can change and develop as our proposal is finalised for you.



QUINYX ON ANY DEVICE

QUINYX ON ANY DEVICE

Quinyx allows you to access your work schedule from any device - swap shifts, apply for holiday and much more...

AVAILABLE ON



★★★★★
4.4, 4.7K Ratings

q: QUINYX
ENJOY WORK



FUN FACTS

700

CUSTOMERS WORLDWIDE

Quinyx is built on a highly agile, scalable and stable cloud platform making for seamless implementations and integrations. Quinyx also offers deep knowledge and functionality of handling complex local agreements and working time directives all over the world.

7 000 000

APP LOGINS PER MONTH

With the Quinyx App your managers and employees are able to manage schedules, swap shifts, communicate with the employees/colleagues and much more.

2 700 000

SCHEDULED SHIFTS PER MONTH

In an average month over 2 700 000 shifts are scheduled in Quinyx.

Please note that the figures above are calculated based on the current information available and understood by our Quinyx team. These can change and develop.

HAPPY CUSTOMERS



London City Airport

MICHELLE TRUSS - HR AIRSIDE BUSINESS PARTNER

London City Airport is a compact but thriving airport in the centre of London. The airport prides itself on its speed and efficiency, with its 30 minute turnaround times among the quickest in Europe. It takes the average passenger just 13 minutes to reach their gate after arriving at the airport, no mean feat for an airport based in the centre of one of the world's biggest cities.

"Quinyx has been a big leap forward compared with our previous ways of working with lots of manual processes. Since we've started using Quinyx it's increased the speed it takes to process our rosters and reduced the time it takes us to do them by 50%."



ODEON

JONAS YNGFALK - BUSINESS DEVELOPER OFFICER

Odeon Cinemas Group is the largest cinema operator in Europe and was founded back in 1930. Odeon Cinemas Group employs over 11,000 staff in over 360 cinemas in 14 countries across Europe, with 120 of its cinemas based in the UK. With brands such as ODEON, UCI Kinowelt, Cinesa, UCI Cinemas, Finnkino, SF Bio and SF Kino.

"During the trial, Quinyx's software allowed us to cut our admin time by half, meaning that managers are freed up to spend more time delivering the very best experience for customers. It's been wonderful to give our employees a better work life balance and empower them with a technology that lets them pick the schedule that's right for them."

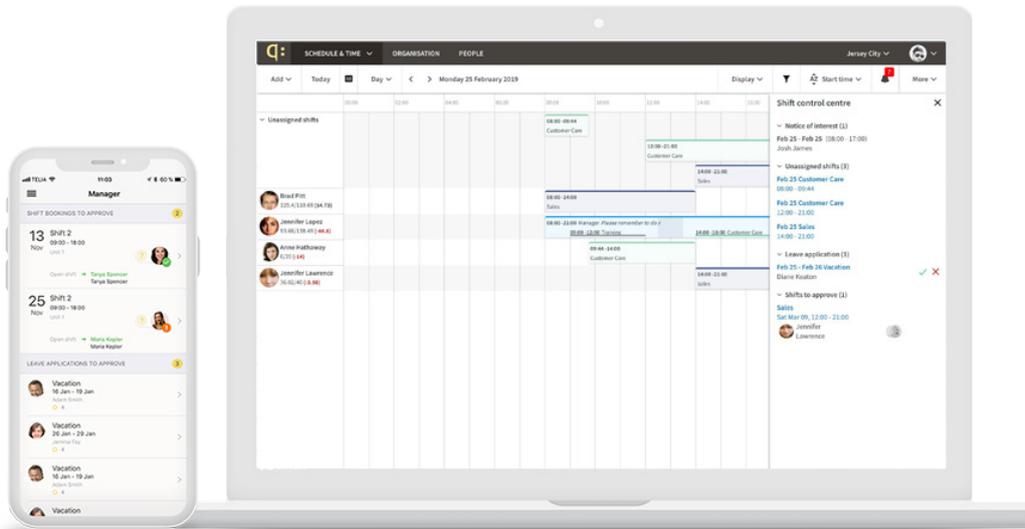


Thomas Sabo

TONY BJÖRK - MANAGING DIRECTOR UK & IRELAND

THOMAS SABO has a global presence in over 75 countries, with 1,800 employees and more than 300 points of sale. They follow fellow retailers Gant, Rituals and Decathlon by selecting Quinyx as their workforce management solution.

"We've used Quinyx since 2016 in the Nordics, and it's been a great success for both employees and managers. So, when we wanted to implement a long-term solution across all our markets, it wasn't a difficult decision. We knew that Quinyx could provide everything we're looking for: reduced admin and costs, a smoother payroll system, and most importantly, happy employees."



MEET QUINYX

Quinyx is workforce management for a happier business. The different modules in the system are built to make your life easier and can be customised to your business needs.



SCHEDULE

Quickly create fair, reliable and intelligent schedules optimized to match your business practices. Reduce risk, make management easy and have the power to see everything from the big picture through to individual employees. With smart scheduling you'll have happier employees, happier customers, and a happier business.



ADVANCED FORECASTING

Accurate and effective forecasting can mean the difference from turning a profit to making a loss. With advanced forecasting in Quinyx, you can create optimal schedules based on your forecasts and historical data. Balance your planned costs against results to create the most profitable resource plan.



TASK

Easily plan recurring tasks for your whole organization. Improve efficiency by creating workflows for your employees, and enabling managers to track these to ensure important daily tasks are being completed.



REPORTING AND INSIGHTS

Quinyx makes it simpler to follow up on your business's most important key performance indicators, such as sales figures, number of scheduled or worked hours and staffing costs. This allows you to respond quickly to new trends and changes within your workforce.



TIME & ATTENDANCE

Experience fully-integrated time reporting and absence management, allowing you to plan better. Your employees can even punch in and out directly using their mobile phone.



ENGAGEMENT

With a mix of full-time, part-time and extra staff it is often difficult to engage your full workforce in the way you want to. Quinyx offers industry-leading tools to help drive engagement among your employees, from real-time communications to company-wide surveys and recognition, giving you the tools you need to create an all-important happy workforce.

SMART START

The experts from Quinyx will contact you to kick off the project within days of you choosing Quinyx. By using Quinyx's proprietary SmartStart methodology, our experts will follow a proven, disciplined approach for a successful Workforce Management implementation. From the first day of the project our team will be eliminating surprises and maximizing your return on investment.



WHAT MAKES OUR METHODOLOGY UNIQUE?

Experienced staff

Our Quinyx Experts have successfully completed hundreds of successful Workforce Management implementations. With their knowledge and experience they will be able to support you throughout the whole project.

Iterative modeling projects

Our project approach focuses on iterative implementation, ignoring the traditional waterfall approach that defers identification and resolution of major design flaws until very late in deployment.

We identify design issues and incomplete requirements issues earlier – saving time and money.

Tools and Methods

Over the years, Quinyx has developed a robust set of tools and methods built on the real world experience of hundreds of successful Workforce Management projects.

Knowledge Transfer

We have a very structured approach to knowledge transfer. With help from our e-learning, online manuals, and of course

our Experts, we make sure that our clients have the knowledge they need to use the system.

Flexibility

We recognize that our clients have their own ways of delivering projects. Quinyx SmartStart provides a framework for our standard projects.

BECOME A QUINYX EXPERT

Get the perfect start in your Workforce Management journey, and have continuous improvement, by using Quinyx Academy.



GET STARTED

The Quinyx Academy ensures that you get the best possible start on the journey to optimise your workforce and increase profits.



ADVANCE

When you are ready to take the next step, we offer advanced classes. With deeper knowledge of the applications, you will better be able to take advantage of its functionality and further optimise your profits.



REFRESH

Stay up to date on the newest Quinyx features by coming back to the Academy annually. Brush up on your system knowledge and learn about the latest and greatest enhancements.

QUINYX E-LEARNING

Quinyx e-learning provides an interactive learning experience where you decide the pace. You can go back to a course as many times as you need to repeat specific chapter to refresh your knowledge of certain functionality, or retake the entire course.

CLASSROOM TRAINING AND WEBINARS

Would you prefer live training conducted by one of our experts? We offer instructor led classroom training. In the classroom we are able to mix theory with hands on practice. Exchange ideas and experiences with other participants, and the instructor. Focused, adaptable, personal and fun!

To get the most out of Quinyx, the Quinyx E-learning is ready to get your users off to a great start and also to maintain and develop their skills. Use E-learning for great flexibility, interactivity, and follow up. Quinyx Webinars are free of charge. For customised classroom trainings or webinars, please contact us by sending an email to academy@quinyx.com.



DISCOVER QUINYX TODAY

Visit us at www.quinyx.com

GANT

ANOTHER HAPPY CUSTOMER

GANT have been at the forefront of fashion since 1949, and through the decades it has changed, evolved and grown into the global presence it is today with over 70 markets, 750 stores and 4,000 selected retailers.

Quinyx is currently using our full Workforce Management suite at around 60 GANT stores in Sweden and the UK, so we paid a visit to their flagship store in Stockholm and met with store manager, Therese Klingwall, and employee, Jonatan Moreno, to see the impact Quinyx has had on the way they manage their business.

What's the biggest difference you've found since you began using Quinyx?

We've noticed a huge difference. We use Quinyx for scheduling, time reporting and payroll. Because it's web-based and all in one place, it saves me time every week and is much easier to use. It means I can spend more time in the store rather than in the office, so I have more time with my employees and our customers. I only spend a day in the office now where I used to spend two.

What other benefits have employees seen from using Quinyx?

Switching shifts is easy as it can be done through the app on our phones and only takes a moment. We can plan for the day ahead by seeing who we are working with and when our breaks are. Quinyx is perfect for me because I can see how many hours I'm working, apply to work more in busy periods, use it to request time off as well as being able to check messages and my schedule when I'm not in the office. I highly recommend it to anyone who is thinking about using it, your staff will love it.

By implementing Quinyx, GANT has revolutionised the way its employees work - saving them time, allowing them to work more efficiently and helping them enjoy work!

Read the full case study here:
quinyx.com/customers



www.quinyx.com

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